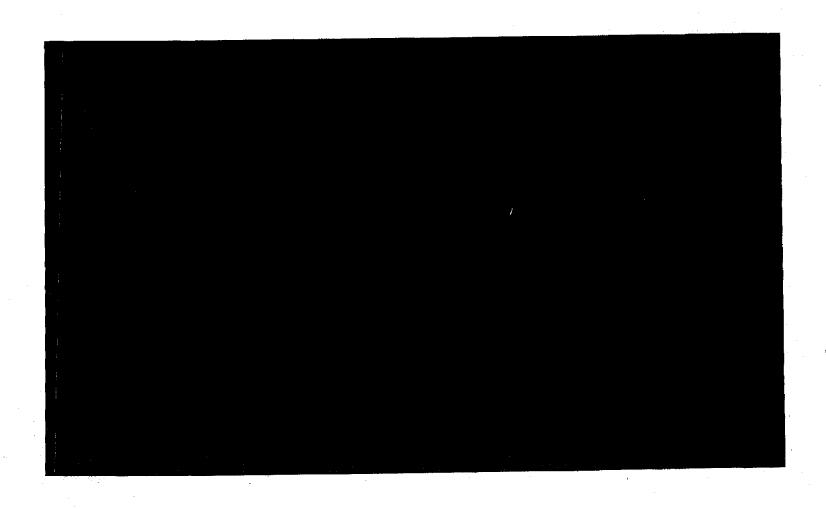
Spaceframe Relative to Exterior Panels





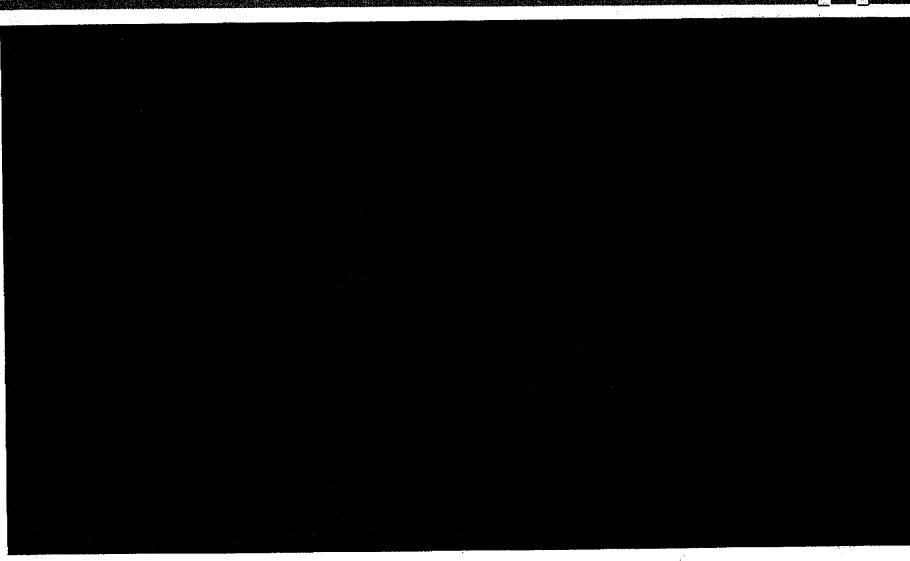
Aerodynamics Analytical Results

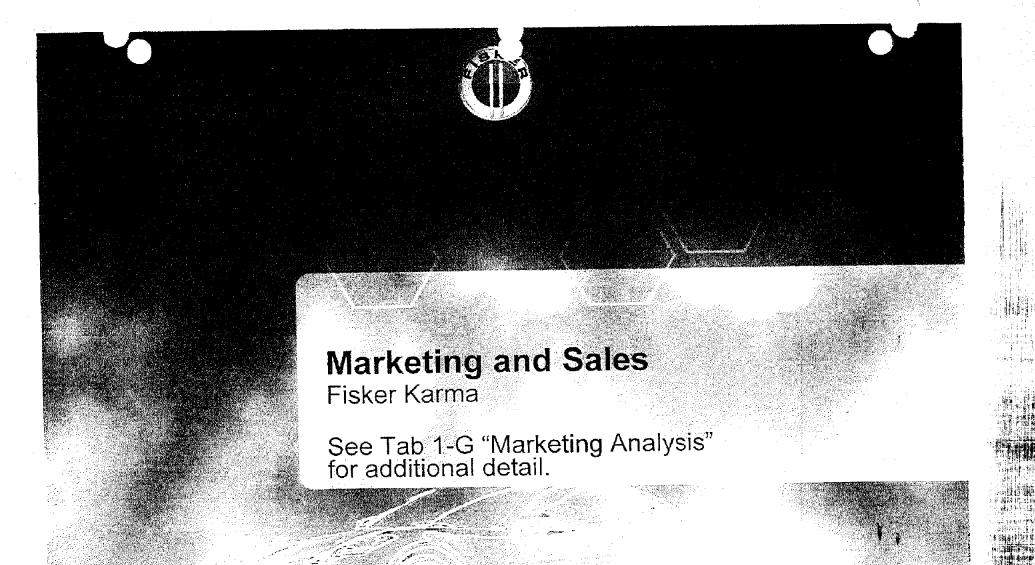




High Quality Leather Wrapped Interior

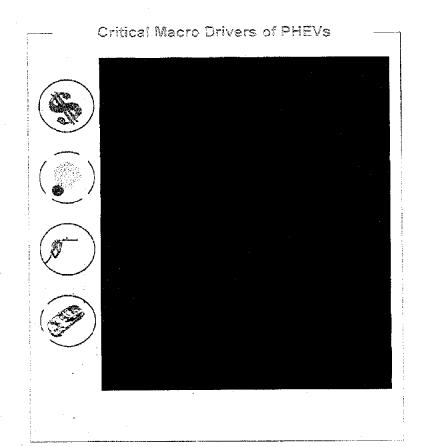


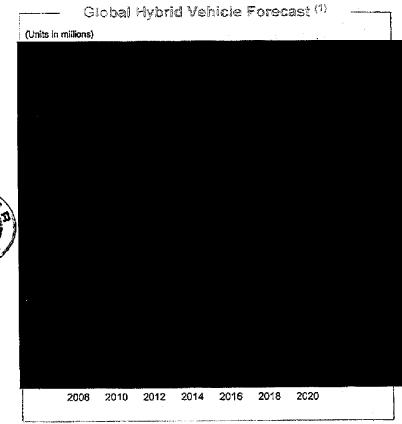




Huge Market Opportunity





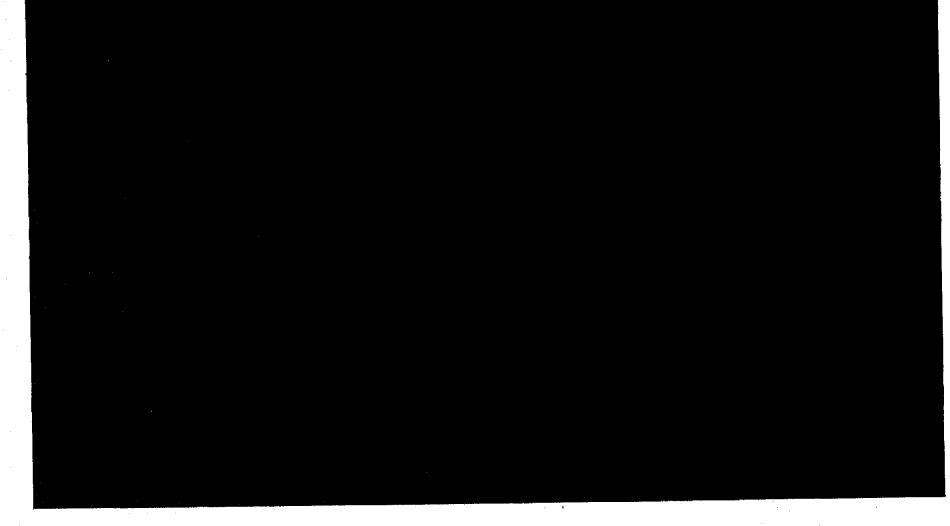


(1) Morgan Stanley Global Mybrid Demand Estimate with extrapolation of years 2011, 2013, 2014, 2016-2019 (March 2006). Assumes global PREV proportion to total hybrid units is equivalent to US trands (2) Based on 2008-2012 Clobal Light Vehicle CAGR (CSM, 302008) and predominantly driven by amorging masks unit growth.

Fisker is well-positioned to capture this attractive market opportunity

Flexible Distribution Model





Significant Media Attention



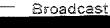
2008 North American International Auto Show



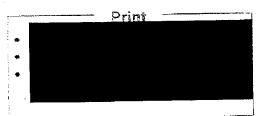


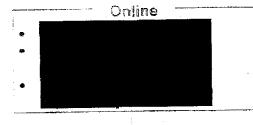












Selected Media Coverage



















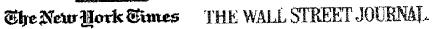








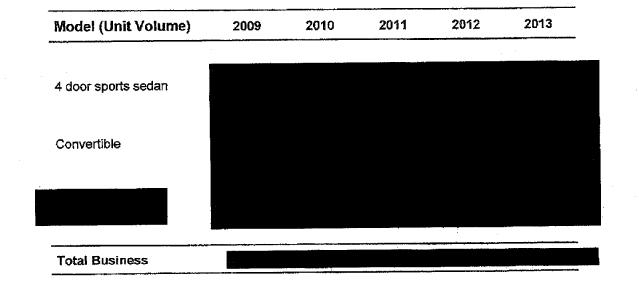


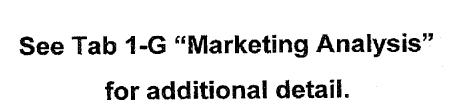


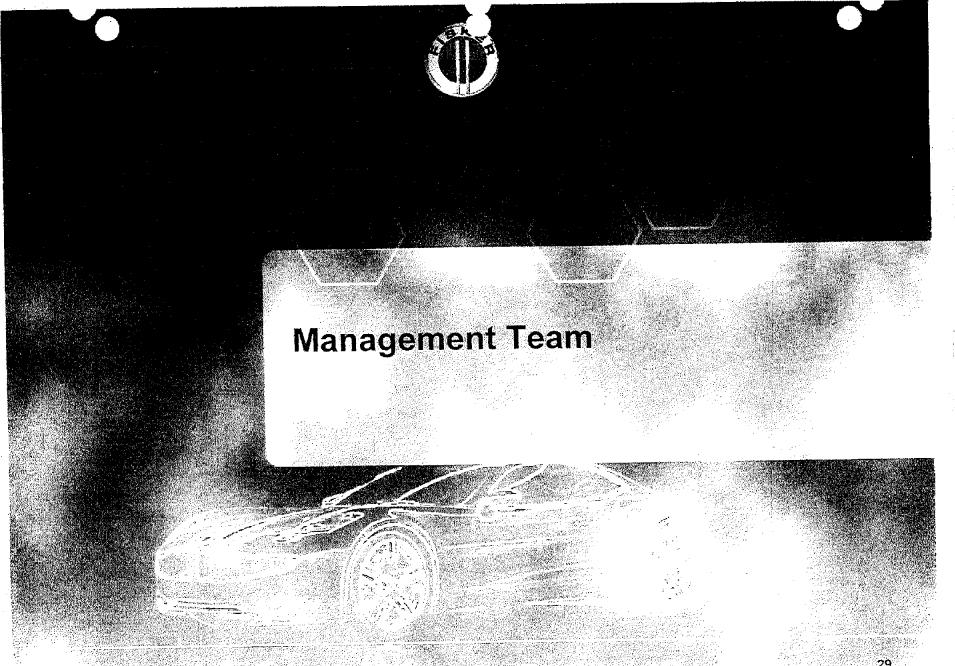


Karma Sales Projections









Experienced Management Team



Management Team

Henrik Fisker Chief Executive Officer Bernhard Koehler Chief Operating Officer

Eric Weidner Chief Financial Officer Thomas Fritz Director, Engineering

Alex Klatt

Mark Clarke

Director, Interior Design

Director, Exterior Design

John Kwapis
Director, Manufacturing

Navin Jaitly

Director, Program Management

Russell Datz

Sylvia Navarro

Director, Public Relations

Manager, Marketing/Retail

Board of Directors

Dale Rasmussen

Chairman, Quantum Technologies

Vic Doolan

Board Member, Former CEO BMW, Volvo Cars

NA

Ray Lane

Board Member, Kleiner Perkins Caufield & Byers **David Anderson**

Board Member, Palo Alto

Investors

Henrik Fisker

Board Member, CEO Fisker Automotive

Alan Niedzwiecki

Board Member, Quantum

Technologies

Select Management Experience

ASTON MARTIN

ASTON MARTIN

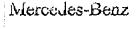


















Fisker's core management team has over 100 years of experience in the automotive industry

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Henrik Fisker, Chief Executive Officer



With the creation of Fisker Automotive, Inc., Danish-born Henrik Fisker has fulfilled a lifelong dream of designing and creating a range of beautiful cars that make environmental sense without compromise. Already considered a legend in the automotive design field with creations that have included the BMW Z8, the Aston Martin DB9 and the Aston Martin V8 Vantage, Fisker is looking to turn the automotive world on its head with the soon to be produced Fisker Karma, the world's first luxury plug-in hybrid.

Immediately upon graduating from The Art Center College of Design in 1989, Fisker began his career in Germany with BMW – first at their advanced design studio BMW Technick GmbH, then for the prestigious automaker's design headquarters. Some of his most notable BMW exteriors include the Z07 concept (showcased in 1997) and the Z8 roadster (launched in 1999). In January 2001, Fisker became President and Chief Executive Officer of BMW's California-based industrial design subsidiary, Designworks/USA.

Later that year, Fisker took his talents to Ford Motor Company, where he held such prominent positions as Creative Director for Ingeni, Ford's London-based design and creativity center; Board of Directors member and Design Director for Aston Martin; and Director of Ford's Global Advanced Design Studio (CAPC) in Irvine, California. Other concept cars Fisker designed during his tenure at Ford include the Lincoln Zephyr (now a production automobile) and the Shelby GR1, showcased at the 2005 Detroit Auto Show.

In 2005, Henrik Fisker and partner Bernhard Koehler launched Fisker Coachbuild, LLC, where they sought to combine beautiful design with existing world-class engineering. The result was the creation of the the Fisker Tramonto, a thrilling twoseat convertible sports car, and the Fisker Latigo, CS – an uncompromising and elegant coupe.

In 2007 Fisker Coachbuild, LLC and Quantum Technologies partnered to create Fisker Automotive, a green American premium car company.

Bernhard Koehler, Chief Operating Officer



Since 1980, Bernhard Koehler has shaped more than cars – he has shaped the industry. His rare combination of creative and strategic talents resulted in Design and Business degrees, which the German native first put to work for BMW. There, he met Henrik Fisker. Over the years, Koehler and Fisker worked together in many capacities, for multiple companies, before opening the doors to Fisker Coachbuild in January 2005 and subsequently to Fisker Automotive, Inc. in 2007.

Koehler's career with BMW spanned 22 years, starting at BMW Design in Munich. There, he simultaneously formed a model-creation training studio while spearheading the Mini Monte-Carlo and BMW Motorcycle "Cruiser" sidecar concept projects. He then moved to BMW's industrial design subsidiary Designworks/USA in Southern California – as Director of 3D Services and ultimately Director of Operations.

In January 2002, Koehler was appointed Director for New Business Development at Ingeni, Ford Motor Company's design center in London. Responsibilities included revenue targets, as well as Aston Martin's modelling and operations for design and concept. In fact, he and Fisker share credit for the stunning Aston Martin DB9 and V8 Vantage designs. Koehler returned to California in January 2004, as Director of Business and Operations for Ford's Global Advanced Design Studio (CAPC).

In 2005, Koehler partnered with Henrik Fisker to launch Fisker Coachbuild, LLC, where they sought to combine beautiful design with existing world-class engineering. The result was the creation of the Fisker Tramonto, a thrilling twoseat convertible sports car, and the Fisker Latigo, CS – an uncompromising and elegant coupe.

In 2007 Fisker Coachbuild, LLC and Quantum Technologies partnered to create Fisker Automotive, a green American premium car company.

Thomas Fritz, Director of Engineering

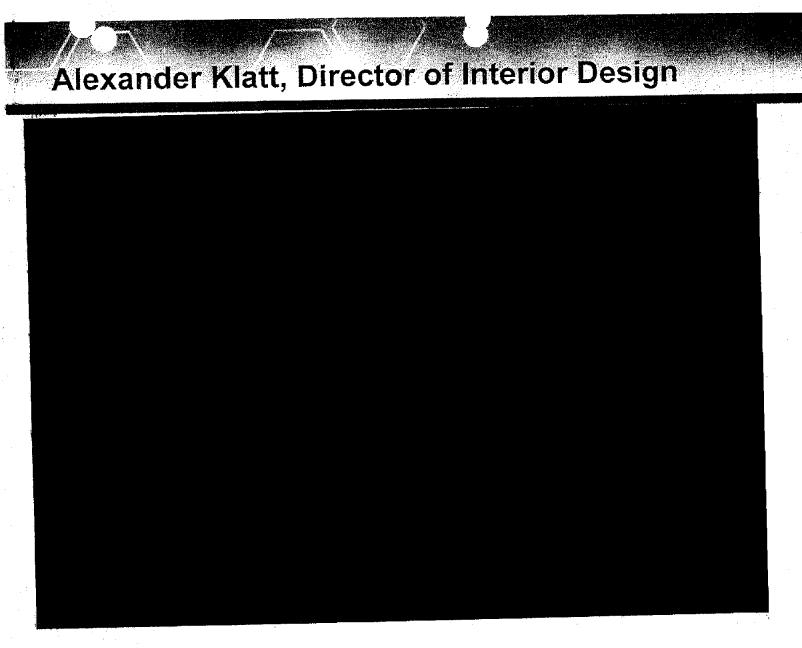


Eric Weidner, Chief Financial Officer



Eric Weidner is a seasoned manufacturing operations finance leader with four years experience at the Division CFO level for international manufacturing companies. He has staff leadership experience including operations analysis and reporting, treasury, and tax and capital expenditure evaluation, spanning both domestic and international locations. Eric also has extensive M&A experience including acquisitions and divestitures. He has completed eight transactions (domestic and international).

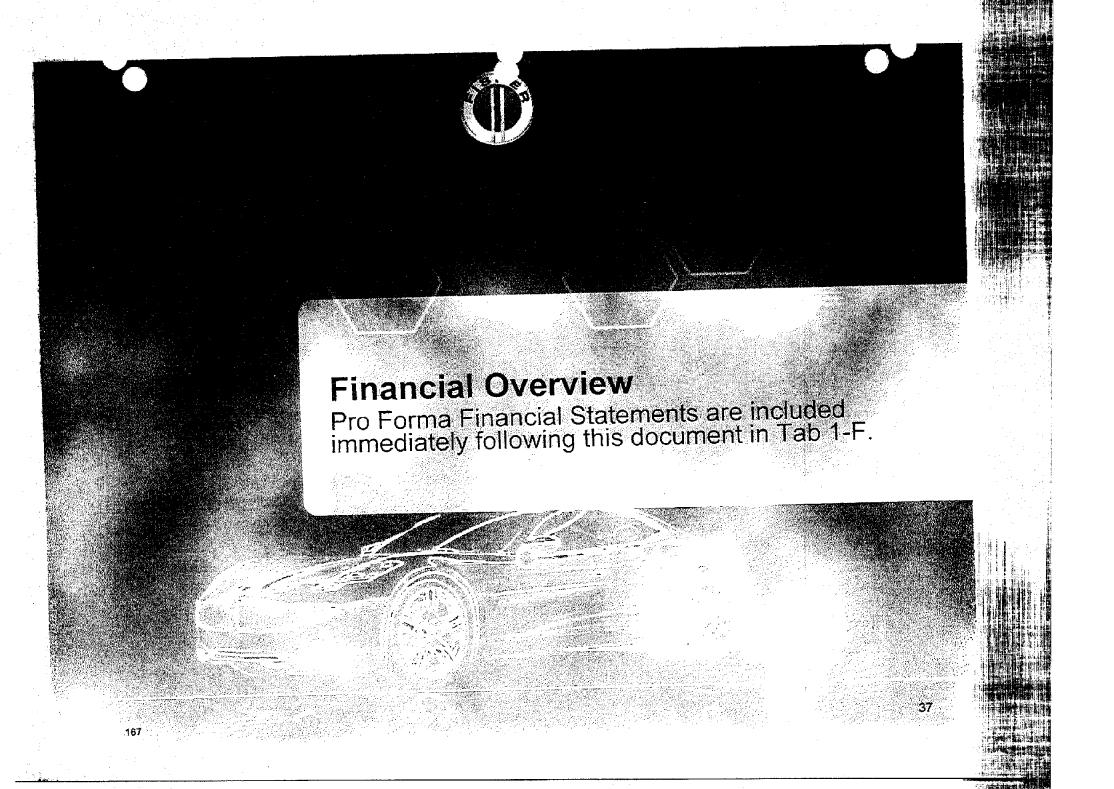
Eric holds an MBA in Finance from Case Western Reserve University and is a Certified Public Accountant.





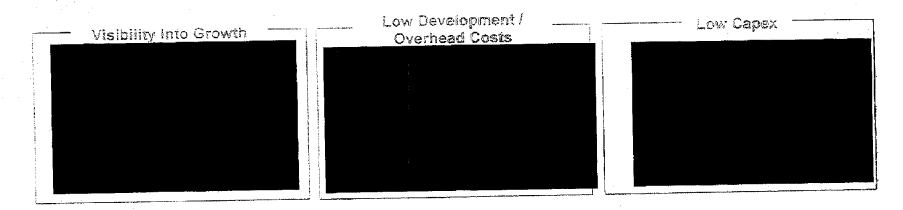
Mark Clarke, Director of Exterior Design

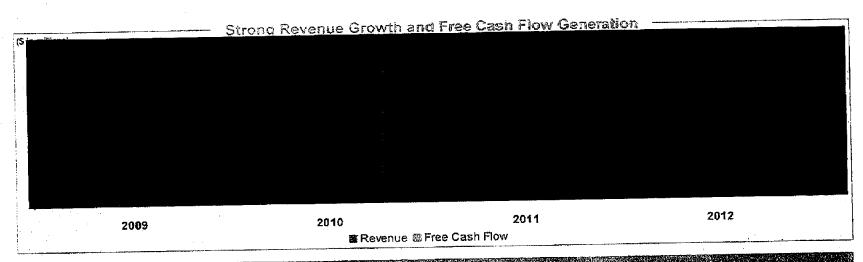




Cash Flow Generation and Leverage



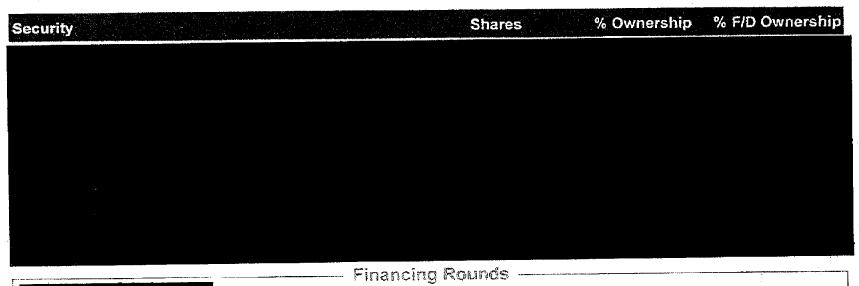


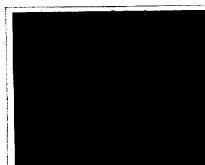


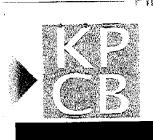
Dramatically different business model to traditional automotive DEMS

Capitalization Table













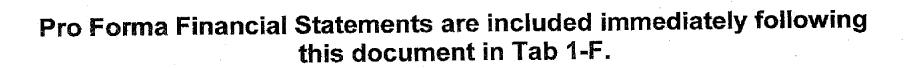
\$90.3 million raised in first 3 rounds

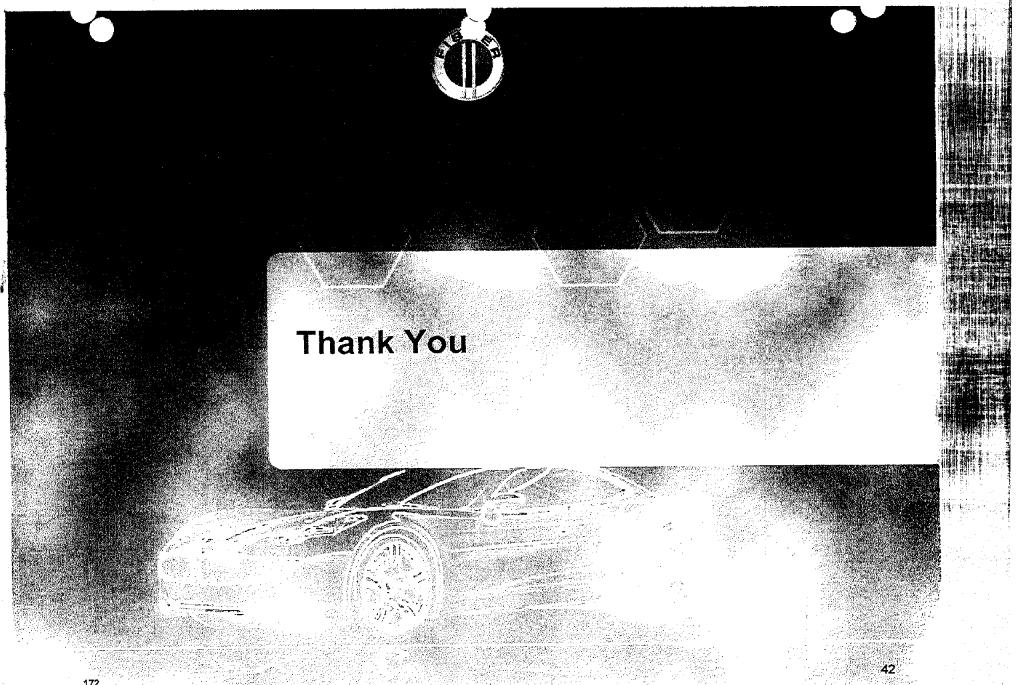
Vehicle Profit Margin (U.S.)



Vehicle Profit Margin (U.S.)

		2010 4-Door Sedan per Unit	2011 4-Door Sedan per Unit
Retail Price (Average Mix) Dealer Margin			
Net Revenue			
Powertrain			
Steering Suspension Brakes			
Interior			
Body Structure			
Assembly			
Exterior Parky Classics			
Body Closures Electrical			
Information & Controls			
Destination / Delivery			
HVAC			
Service / Warranty			
Delivery Customer Charge			
COGS (4-Door Sedan - Bas	e)		
Freight and Duty			
Mix Impact			
Variable Margin			
Variable Margin %			





FISKER PROJECT #1
PRO FORMA FINANCIAL STATEMENTS

Fisker Automotive, Inc. KARMA PROJECT IU.S. Project + Rest of World) COST ASSUMPTIONS AND METHODOLOGY DOE Application Tab 1-F

Below is a detailed description of the overall financial plan for the proposed project, including all sources and uses of funding, equity, and debt, and the liabilities of parties associated with the project.
This document also includes assumptions made in its proparation.

Financial Assumptions



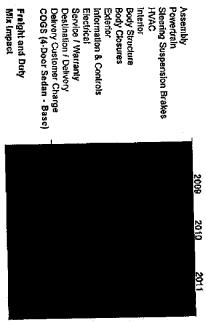
Product Launch:

These volume assumption are based upon internal market research for this market segment.



Dealer Margin

cogs The pricing assumptions are based upon cost of the new techn and competitive prices of benchmark vehicles. ogy, environmental and tuel effecient product features.



<u>Operating Expenses</u> Operating expenses are primarily Setting, General, and Administrative expenditures (SG&A). This comprises:

<u>Labor and Related</u>: These contain specific identifiable costs (such as salary and fringe benefits) for Fisker's employees taking into consideration our ramp-up hiring plans to support the various program milestones. Each employee has a signed employment agreement containing all the details about his/her salary and fringe benefits. This category also includes costs associated with the recruiting, hiring, and relocation of employees.

Marketing: These are costs associated with auto-shows, public relations, marketing and promotions, advertising, and other events. Estimates are obtained from the various agencies/companies and purchase orders and/or contracts are executed whenever possible.

<u>Professional Fees:</u> These costs include outside service expenses such as legal and accounting/auditing/consulting costs that are provided by outside firms. Fisker employs outside services for these types of costs due to its operating philosophy of lean, efficient and effective utilization of overhead.

Fisker Automotive, Inc.

KARMA PROJECT (U.S. Project + Rest of World) COST ASSUMPTIONS AND METHODOLOGY

DOE Application Teb 1-F

Eacilities: These are the costs associated with leasing both the Invine, CA and Pontiac, Mi facilities (including building maintenance expenses). Fisker Automotive has signed lease agreement with both locations and the specific monthly payments are spotted out in the lease. In addition, costs incurred for activities such as officershop/engineering/computer, supplies, telephone, building maintenance, postage, at are reported in this category.

All Other: This category includes all other costs such as business travels, meals and entertainment expenses for both domestic and overseas business activities. This also includes cost of insurance and financing fees paid to third-parties in obtaining equity financing for the business.

<u>Development Expenses</u> Thase are costs incurred for researching, developing, designing, engineering, and tooling necessary for the vehicle. The development expense costs consists of the following:

Manufacturing Setup
These are the costs incurred to setup the manufacturing facilities for the production of the vehicles. These costs include tooling, the same the costs incurred to setup the manufacturing facilities for the production of the vehicles. All such costs are engineering design and development, equipment, etc. that are all unique to the Fisker product line. All such costs are negotiated with our manufacturing supplier and executed in the form of a confractual agreement.

<u>Topling and Component Part Development</u>

The methodology for these costs are similar to those above for ED&D. These are primarily research and the methodology for these costs are similar to those above for ED&D. These are primarily research and development costs associated with the Karma project. The tooling costs are incurred due to specific build up of suppliers infrastructure in order to accommodate the specific requirements (equipment, layout, etc.) and needs of the project.

Powertrain Development
The supplier was selected based upon its partnership relationship with Fisker Automotive, its proven technology, and The supplier was selected based upon its partnership relationship with Fisker Automotives, its proven technology, and experience in the type of engine that is necessary to power the Kerma. Detailed negotiations were held between the two companies reviewing quotes for the powertrain. A purchase order and supply agreement was signed to formalized the costs and deliverables for the program.

<u>Prototype Development and Testing</u>
These are costs incurred to develop and test a trial production version of the vehicle that is used at
These are costs incurred to develop and test a trial production version of the vehicle that is used at
auto shows and other media/public relations demonstrations.
Similar to the tooling costs, these activities were costed out and negotiated with various suppliers. Fisker then
subjected the suppliers besed upon cost, quality, reputation, reliability, location, and credit-worthiness of the company.

Engineering Integration Services
These are costs associated with the engineering, development and design of the vehicles.
These are costs were obtain via arms-length transactions with valous suppliers. Formal quotations were solicited from several suppliers. Taking into consideration costs, quality, reputation, location and credit-worthiness of the suppliers, Fisker negotiated the prices for these ED&D costs. The suppliers selected for the various vehicle partitions were issued purchase orders and are required to sign a supply agreement with Fisker Automotive prior to commencement of production work.

These are engineering services provided by several outside companies in order to engineer the project.
The methodology for incurring these costs are similar to that outlined above for ED&D.

Fisker Automotive, Inc. KARMA PROJECT (U.S. Project + Rest of World) COST ASSUMPTIONS AND METHODOLOGY DOE Application Tab 1-F

<u>Depreciation</u> ~ the Fixed Assets - Depreciation Schedule details the capital expenditure plan by year by major asset class. All depreciation calculations employ the straight-line methodology and assuma zero residual value.

Interest expense - this line item is driven by the loan emortization schedule as described in Tab 1D & 1E.

Income tax ~ following utilization of net operating loss balances (accumulated losses) the company pays income tax at an estimated rate of

Property. Plant and Equipment - refer to "Capital Expenditure" in Fixed Assets - Depreciation Schedule

2009 2010

2012

Working Capital

Accounts Receivable (Days)
 Inventory (Days)
 Accounts Payable (Days)

Department of Energy Loan – funding of this toan is scheduled to begin in Q1 2009 and accumulate on a quarterly basis through Q4 2010, reaching a peak balance of \$145.3 million. Customer Deposits - this balance includes cash deposits received for vehicle orders

Investment in Battery Supplier - direct equity investment in supplier of vehicle battery packs.

Equity Capital — the company has successfulty raised \$90.3 million through three rounds of equity financing (Series A. Β. and C) completed since the company's inception in August, 2007.

Fisker Automotive, Inc. BUSINESS PLAN — KARMA PROJECT (U.S. Project + Rest of World) (Income Statement)

 2009 Full Year
 2010 Full Year
 2011 Full Year
 2012 Full Year
 2013 Full Year
 2013 Full Year

 (\$Mils)
 (\$Mils)
 (\$Mils)
 (\$Mils)
 (\$Mils)
 (\$Mils)

Total Vehicles (units)

Gross Revenue

Less: Dealer Margin

Net Revenue

Cost of Good Sold

Var Margin (% of Net Revenue)
Operating Expense Varlable Margin

Labor and Related

Marketing

Professional Fees

Facililles

All Other

Total Operating Cost
Operating Cost (% of Net Revenue)
'evelopment Expense

Manufacturing Setup

Tooling and Component Part Develop

Powertrain Development Services

Prototype Development and Testing

Total Development Expenses Engineering Integration Services

EBITDA %

Depreciation/Amortization Interest Expense (Income) Income Tax

Fisker Automotive, Inc. BUSINESS PLAN -- KARMA PROJECT (U.S. Project + Rest of World) (Cash Flow)

2009 Full Year (\$Mils) 2010 Full Year (SMils) 2011 Full Year 2012 Full Year 2013 Full Year (\$Mas) (\$Mas)

From Operating Activity

Net Income Depreciation/Amortization

Customer Deposits (Restricted Cash)

Change in Working Capital: Accounts Receivable Inventory Accounts Payable **Total Operating Cashflow**

From Investing Activity

Capital Expenditure
Principal payment DOE Loan

Total Investing Cashflow

From Financing Activity

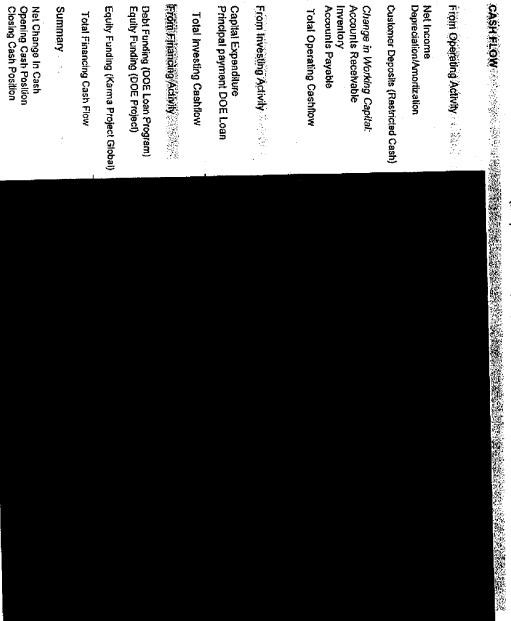
Debt Funding (DOE Loan Program) Equity Funding (DOE Project)

Equity Funding (Karma Project Global)

Total Financing Cash Flow

Summary

Net Change In Cash Opening Cash Position Closing Cash Position



Fisker Automotive, Inc. BUSINESS PLAN — KARMA PROJECT (U.S. Project + Rest of World) (Balance Sheet)

2009 Full Year 2010 Full Year 2011 Full Year 2012 Full Year (\$Miles) (\$Miles) (\$Miles) (\$Miles) (\$Miles)

Balance Sheet

Cash Accounts Receivable Inventory
Total Current Assets

Property, Plant, Equipment Acc Depreciation Net PP&E

Investment Battery Supplier Other Deposits

Total Assets

Customer Deposits Accounts Payable Fotal Current Liabilities

DOE Loan (excl repayment)
Principal repayment
Not Loan Balance

Total Liabilities

Relained Earnings
Series A (2007)
Series B (2008)
Series C (2008)
Series D - Karma Project Global
Series E - Karma Project U.S.

Total Equity

Total Liabilities and Equity

Fisker Automotive, Inc. BUSINESS PLAN — KARMA PROJECT (U.S. Project + Rest of World) (Income Statement)

09Q1 09Q2 09Q3 09Q4 09 Full Yr 10Q1 10Q2 10Q3 10Q4 10 Full Yr (\$Mils) (\$Mils)

Total Vehicles (units)

Gross Revenue

Less: Dealer Margin

Net Revenue

Cost of Goods Sold

Variable Margin
Var Margin (% of Net Revenue)
Operating Expense

Labor and Related

Marketing

Professional Fees

Facilities

All Other

Total Operating Cost

Operating Cost (% of Net Revenue)
Development Expense

Manufacturing Setup

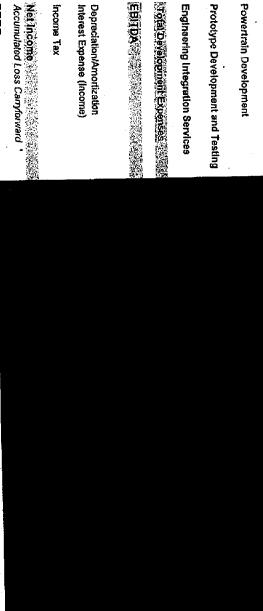
Tooling and Component Part Dvipmt

Powertrain Development

Engineering Integration Services

Income Tax

* Includes 2007/8 Operating Activity



Fisker Automotive, Inc.

BUSINESS PLAN - KARMA PROJECT (U.S. Project + Rest of World)
(Cash Flow)

| CASH FL DW | CAMIN |

From Operating Activity

Customer Deposits (Restricted Cash) Nel Income Depredation/Amortization

Change in Working Capital: Accounts Receivable Inventory Accounts Payable

Total Operating Cashflow

From Investing Activity

Ćapital Expendifure

Total Investing Cashflow

From Financing Activity

Debt Funding (DOE Loan Program) Equity Funding (DOE Project)

Equily Funding (Other Project Cost)

Total Financing Cashillow

Summay

Net Change In Cash Opening Cash Position Closing Cash Position

Tab 1-F

Fisker Automotive, Inc. BUSINESS PLAN -- KARMA PROJECT (U.S. Project + Rest of World) (Balance Sheet)

		· ·																	
1004	(SMIS)																		
1003	(SMils)																		
1002	(\$Mils)																		
1001	(SMils)																		
0904	(\$Mils)																		
090	(\$Mils)																		
0902	(\$Mils)																		
090	(\$Mils)																		
		Balance Sheet	Cash Accounts Receivable	Inventory Total Current Assets	Property, Plant, Equipment	Property, Plant, Equipment (Net)	Investment Battery Supplier Other Assets	Total Assets	Customer Deposits Accounts Payable	Total Current Liabilities	DOE Loan	Total Liabilities	Shareholder's Equity	Retained Earnings	Equity Capital	Series B (2008)	Series D - Karma Project Global Series F - Karma Project U.S.	Total Equity	Total Liabilities and Equity.

Fisker Automotive, inc BUSINESS PLAN -- KARMA PROJECT (U.S. Project + Rost of World) (Fixed Assets - Deprecision Schedule \$ Mile)

										· · · · · · · · · · · · · · · · · · ·
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1										PP£ E Acc Depreciation
										#
										Annual Depreciation
										Shop Equipment
										T Equipment
										Z013 Capex
										Shop Equipment
										Ω Equipment
										2012 Capox
										Strop Equipment
										TT Equipment
										Xege Tres
										Shop Equipment
										T Equipment
										ZO10 Capex
										Shop Equipment
										T Equipment
										2009 Capex
										Autos/Trucks Shop Equipment
										Leasehold Improvements
										17 Equipment
1										Office Furniture / Fixtures
										2008 Capex
	lstoT		2013	2012	1102	2010	2009	2008	2001	Doprociation
,				No.		*				Total
										Shop Equipment
										axlounTleotuA
										iT Equipment Leasehold Improvements
										Serubira \ Fixtures Fixtures
			S013 Csbex	ZIOZ	2011	2010	2003	Z008 Capex	elid Injest	Сагодогу
			Capex	Capex	Capex	Capex		หอนคว		Capital Expenditure

- depreciation calc includes 1/2 year convention in the year capex is acquired

FISKER AUTOMOTIVE INC.

APPLICATION FOR PROJECT # 1 – ENGINEERING INTEGRATION FOR FISKER KARMA

TAB 1G; MARKET ANALYSIS

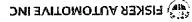
Marketing Analysis and Plan for Fisker Automotive Inc. CONFIDENTIAL

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Documents marked as "Confidential" contain proprietary information that Fisker Automotive Inc. requests not be released to persons outside the Government, except for purposes of review and evaluation.



Fisker Automotive Inc. Marketing Analysis & Plan



CONFIDENTIAL

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•	Communications Considerations, Media Coverage,	
•	Sales Plan Market Opportunity, Karma Sales to Date, Karma and KX Segment Sales and Projections	
•	Dealership Experience Philosophy, Features, Look and Feel	
•	Retailer Selection, Network, minauves	
•	Ownership Experience	
•	Best Value in Class	
•	Strategy and Objectives	

Contents

Strategy and Objectives

FISKER AUTOMOTIVE INC

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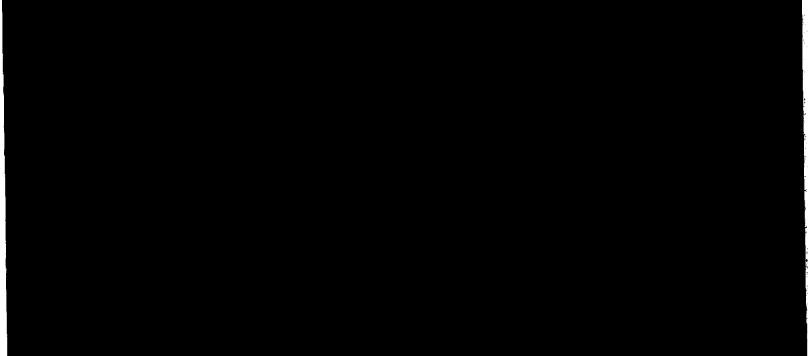
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EISKER AUTOMOTIVE INC

Marketing Strategy



Marketing Objectives

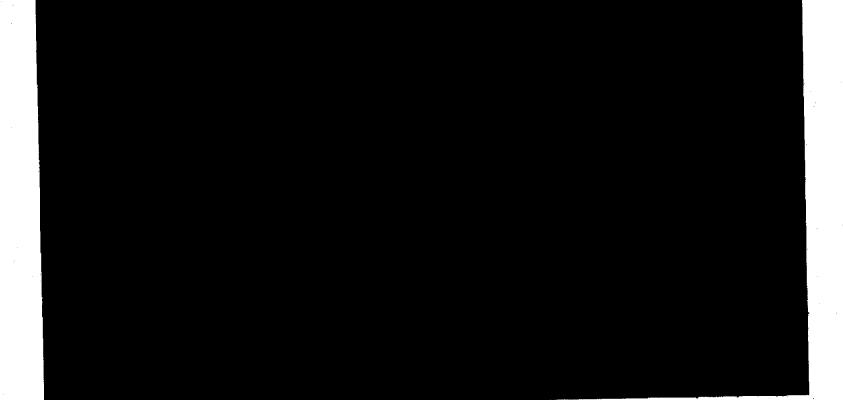


THE NEW YORK



Best Value in Class

FISKER AUTOMOTIVE INC



Best Value in Class

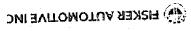


Best Value in Class



FISKER AUTOMOTIVE INC

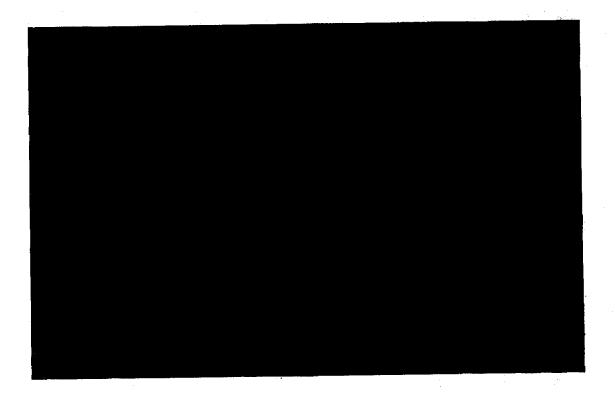




Ownership Experience



Ownership Experience



EISKER AUTOMOTIVE INC

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Retail Plan

Retailer Selection, Network, Initiatives



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