PROMOTING ETHICS IN PUBLIC LIFE **National Legal and Policy Center**



Fisker's Capital Fundraiser Loses \$4.5 Million Case, Is Reportedly Removed

Submitted by Paul Chesser (/bios/paul-chesser) on Tue, 06/19/2012 - 10:25

The top private equity raiser for roubled electric automaker Fisker **Automotive** http://nlpc.org/category/keywords/fisker), which as been the subject of investigations by he Financial Industry Regulatory Authority (FINRA) and Securities and **Exchange Commission** http://nlpc.org/category/keywords/securities-andexchange-commission), has reportedly emoved its co-founder and CEO.



Crain's Chicago Business, citing "a company insider," reported Friday http://www.chicagobusiness.com/article/20120615/NEWS01/120609829/advanced-<u>equities-boots-ceo-after-sec-investigation?CSEdit=1)</u> that <u>Advanced Equities Inc.</u> http://nlpc.org/category/keywords/advanced-equities) has reached an agreement with Dwight Badger for him to leave the investment firm. The separation ollows a demand (http://www.reuters.com/article/2012/05/21/finra-advancedequitiesdUSL1E8GLA1320120521) by a FINRA arbitration panel for Advanced Equities o pay \$4.5 million to one of its former brokers, John Galinsky, over breach of contract claims. Galinsky brought his complaint against the firm, Badger, and his co-founding partner, Keith Daubenspeck.

The panel finds that Respondents exhibited a reckless disregard for the varrant rights of the broker and breached their fiduciary duties to the oroker," the FINRA dispute resolution http://finraawardsonline.finra.org/viewdocument.aspx?DocNB=58367) said.

Advanced Equities raised the financing for Fisker, which has boasted that it has received more than \$1 billion in private investment. The Chicago-based renture capital investment bank says it specializes in late-stage equity inancing, raising funds to "bridge the gap between venture money and raditional corporate finance." One of the venture firms that Advanced Equities builds "bridges" from is the Silicon Valley venture capital firm Cleiner, Perkins, Caufield and Byers (http://nlpc.org/category/keywords/kleinerverkins), which has strong ties to the Obama administration http://nlpc.org/category/people/president-obama), boasts former Vice President Al Gore (http://nlpc.org/category/people/al-gore) as a senior partner, and highlights 3reen companies as one sector where it focuses technology investments. Fisker was granted a \$529 million loan guarantee by the Department of Energy (http://nlpc.org/category/keywords/department-energy) , but after several problems with the release of its \$102,000 Karma model, the loan was suspended (http://nlpc.org/stories/2012/02/08/many-unanswered-questions-surroundisker-layoffs) after \$193 million was delivered to the company.

Falinsky sought relief from FINRA over commissions he failed to receive rom Advanced Equities for his efforts in raising capital for Arbinet, Alien Fechnology, Infinera, Force10 Networks, Peregrine Semiconductor,

Motricity Inc., <u>Bloom Energy</u> (http://nlpc.org/category/keywords/bloom-energy, and other unspecified companies. Bloom Energy, a fuel cell manufacturer, was Kleiner Perkins's first clean technology investment and their ties emain close. In April NLPC reported (http://nlpc.org/stories/2012/04/09/apples-uel-cell-project-presents-conflict-interest-al-gore) that Gore, also a director for https://nlpc.org/category/keywords/apple-inc), had a conflict of interest because the computer maker contracted with Bloom Energy to build a https://nlpc.org/stories/2012/04/10/al-gore-duke-energy-marriage-nade-regulation-hell) adjacent to Apple's data facility in western North Carolina.

Advanced Equities – and Badger and Daubenspeck specifically – were accused in a 2008 *Forbes Magazine* article http://www.forbes.com/forbes/2008/0901/048b.html) of "foisting junky startups on nvestors."

The problem with this picture is that in vaulting (Advanced Equities) to its high perch in the VC world, Daubenspeck and Badger have left a wake of aggrieved customers, furious former employees, lawsuits and more than heir share of busted startups," Forbes reported. "At least 18 former clients have filed arbitration complaints accusing the firm of wrongdoing. Separately, six brokers have alleged that AE stiffed them for millions of lollars."

Besides the problems with Galinsky, Advanced Equities, Badger and Daubenspeck were served (http://nlpc.org/stories/2012/03/12/fisker%E2%80%90s-private-fundraisers-face-sec-investigation) in January with Wells Notices http://www.seclaw.com/docs/wellsnotice.htm) by enforcement staff from the Chicago office of the Securities and Exchange Commission http://nlpc.org/category/keywords/securities-and-exchange-commission). The notices ndicate an investigation is underway, and the subjects are given the opportunity to submit a response to the allegations before a hearing begins.

And in February an investor <u>sued Fisker and Advanced Equities</u> http://www.ocregister.com/articles/fisker-157642-ocprint-stock-.html) for their alleged 'ailure to perform fiduciary duties and for fraud. Daniel Wray alleged that ifter he bought \$210,000 of preferred stock between 2009 and 2011, in January Fisker and Advanced Equities demanded more than \$83,000 "due to Fisker's urgent need for equity capital," or else he would lose privileges hat came with his purchase of earlier stock.

The latest development with Fisker's fundraising calls into greater question he scrutiny the Department of Energy paid
http://nlpc.org/stories/2012/02/28/obama-supporting-law-firm-advised-failed-fisker-loan) aw group Debevoise and Plimpton (http://nlpc.org/category/keywords/debevoise-nd-plimpton) \$1.8 million in Recovery-Act
http://nlpc.org/category/keywords/recovery-act) funds to execute. The nternational firm was to provide legal advice, conduct due diligence, and eview documents for two loans — Fisker's and another \$5.9 million quarantee to Ford Motor Company (http://nlpc.org/category/keywords/ford-motor-ompany) — from DOE's Advanced Technology Vehicles Manufacturing Loan
rogram (https://nlpc.org/category/keywords/ford-motor-ompany) — from DOE's Advanced Technology Vehicles Manufacturing Loan
rogram (https://nlpc.energy.gov/?page_id=43). You might think Fisker's niniscule track record as a business and its ties to questionable equity aisers would cause Debevoise and DOE to exercise caution as they

Rather, crony socialism instead appears to have won the day. According to lata compiled by the <u>Center for Responsive Politics</u>
http://www.opensecrets.org/index.php), employees of the law firm gave \$199,944
o Sen. Barack Obama for his 2008 presidential campaign, and over the last hree congressional election cycles (two cycles for the presidency, including

warded taxpayer backing of loans, but apparently not.

his year), Debevoise staff members have donated \$746,535 to Democrat andidates and political committees, including \$284,420 to the Obama ampaign. Republican candidates received far less. Also, Debevoise's media elations manager, Suzanne Elio, is a former Democratic National Committee fundraiser, and top lawyer David Rivkin reportedly served on President Obama's National Finance Committee, even hosting a fundraiser or presidential candidate Obama in his home in 2007.

Meanwhile employees of Kleiner Perkins have donated \$2.6 million to andidates and political action committees, favoring Democrats over Republicans by a very wide margin. Also, throughout 2009 and 2010 Gleiner Perkins spent \$50,000 per quarter lobbying Congress on legislation hat was heavy-laden with renewable energy government incentives, such is the Recovery Act, the American Clean Energy and Security Act, the Clean Energy Jobs and American Power Act, and various climate and energy bills. Fisker also lobbied (http://www.futureofcapitalism.com/2009/09/fiskers-lobbyists) Congress, the White House and the Departments of Energy and Defense — spending \$190,000 in 2009 — to seek funds through (the) Advanced Fechnology Vehicles Manufacturing Loan Program.

t all appeared to be plenty for Debevoise and DOE to gloss over the lubious characters who raised money for Kleiner Perkins's projects, especially Fisker and Bloom Energy. With hundreds of millions of taxpayer lollars and a "green energy" agenda at stake, why bother with such details?

Paul Chesser is an associate fellow for the National Legal and Policy Zenter.